#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

#### CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported): June 17, 2024

# MATHENE<sup>®</sup>

### ATHENE HOLDING LTD.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of

incorporation or organization)

001-37963 (Commission file number) **98-0630022** (I.R.S. Employer Identification Number)

7700 Mills Civic Pkwy West Des Moines, Iowa 50266 1 (515) 342-4678

(Address, including zip code, and telephone number, including area code, of registrant's principal executive offices)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbols	Name of each exchange on which registered
Depositary Shares, each representing a 1/1,000 <sup>th</sup> interest in a 6.35% Fixed-to-Floating Rate Perpetual Non-Cumulative Preferred Stock, Series A	ATHPrA	New York Stock Exchange
Depositary Shares, each representing a 1/1,000 <sup>th</sup> interest in a 5.625% Fixed Rate Perpetual Non-Cumulative Preferred Stock, Series B	ATHPrB	New York Stock Exchange
Depositary Shares, each representing a 1/1,000 <sup>th</sup> interest in a 6.375% Fixed-Rate Reset Perpetual Non-Cumulative Preferred Stock, Series C	ATHPrC	New York Stock Exchange
Depositary Shares, each representing a 1/1,000 <sup>th</sup> interest in a 4.875% Fixed-Rate Perpetual Non-Cumulative Preferred Stock, Series D	ATHPrD	New York Stock Exchange
Depositary Shares, each representing a 1/1,000 <sup>th</sup> interest in a 7.75% Fixed-Rate Reset Perpetual Non-Cumulative Preferred Stock, Series E	ATHPrE	New York Stock Exchange
7.250% Fixed-Rate Reset Junior Subordinated Debentures due 2064	ATHS	New York Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

#### Emerging growth company □

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\Box$ 

#### Item 7.01 Regulation FD Disclosure.

Athene Holding Ltd. ("AHL") has made available to investors a presentation on AHL's website titled "Overview of Athene's Corporate Structure." The presentation is furnished as Exhibit 99.1 to this current report on Form 8-K and is incorporated herein by reference.

The foregoing information, including the Exhibit referenced in this Item 7.01, is being furnished pursuant to this Item 7.01 and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that Section, nor shall it be deemed incorporated by reference in any filing or other document pursuant to the Securities Act of 1933, as amended, or the Exchange Act, regardless of any general incorporation language in such filing or document, except as shall be expressly set forth by specific reference in such a filing or document.

Item 9.01.	Financial Statements and Exhibits.
(d)	Exhibits
99.1	Overview of Athene's Corporate Structure, dated June 2024 (furnished and not filed).
104	Cover Page Interactive Data File (embedded within the Inline XBRL document).

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized. ATHENE HOLDING LTD.

/s/ Martin P. Klein

Martin P. Klein Executive Vice President and Chief Financial Officer

Date: June 17, 2024



# Overview of Athene's Corporate Structure

June 2024 Update

### Disclaimer

This presentation does not constitute an offer to sell, or the solicitation of an offer to buy, any security of Athene Holding Ltd. ("Athene").

This presentation is not intended to constitute a solicitation of any insurance policy or contract or application therefor.

Unless the context requires otherwise, references in this presentation to "Apollo," "AGM" and "AGM HoldCo" refer to Apollo Global Management, Inc., together with its subsidiaries, and references in this presentation to "AAM" refer to Apollo Asset Management, Inc., a subsidiary of Apollo Global Management, Inc.

This presentation contains, and certain oral statements made by Athene's representatives from time to time may contain, forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Such statements are subject to risks, uncertainties and assumptions that could cause actual results, events and developments to differ materially from those set forth in, or implied by, such statements. These statements are based on the beliefs and assumptions of Athene's management of Athene's subsidiaries. Generally, forward-looking statements include actions, events, results, strategies and expectations and are often identifiable by use of the words "believes," "expects," "intends," "anticipates," "plans," "seeks," "projects," "may," "will," "could," "might," or "continues" or similar expressions. Forward looking statements within this presentation include, but are not limited to, benefits to be derived from Athene's capital allocation decisions; the anticipated performance of Athene's portfolio in certain stress or recessionary environments; the performance of Athene's husiness; general economic conditions; expected future operating results; Athene's liquidity and capital resources; and other non-historical statements. Although Athene management believes that the expectations reflected in these forward-looking statements are reasonable, it can give no assurance that these expectations will prove to be correct. For a discussion of other risks and uncertainties related to Athene's forward-looking statements are eased and the actual results, events or developments referenced herein will occur or be realized. Athene does not undertake any obligation to update or revise forward-looking statements to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results.

Information contained herein may include information respecting prior performance of Athene. Information respecting prior performance, while a useful tool, is not necessarily indicative of actual results to be achieved in the future, which is dependent upon many factors, many of which are beyond Athene's control. The information contained herein is not a guarantee of future performance by Athene, and actual outcomes and results may differ materially from any historic, pro forma or projected financial results indicated herein. Certain of the financial information contained herein is not a guarantee of tuture performance by Athene, and actual outcomes and results may differ materially from any historic, pro forma or projected financial results indicated herein. Certain of the financial information contained herein is usualted or based on the application of non-GAAP financial measures. These some-GAAP financial measures should be considered in addition to and not as a substitute for, or superior to, financial measures presented in accordance with GAAP. Furthermore, certain financial information is based on estimates of management. These estimates, which are based on the reasonable expectations of management, are subject to change and there can be no assurance that they will prove to be correct. The information contained herein does not purport to be all-inclusive or contain all information that an evaluator may require in order to properly evaluate the busines, prospects or value of Athene. Athene does not have any obligation to update this presentation and the information may change at any time without notice.

Models that may be contained herein (the "Models") are being provided for illustrative and discussion purposes only and are not intended to forecast or predict future events. Information provided in the Models may not reflect the most current data and is subject to change. The Models are based on estimates and assumptions that are also subject to change and may be subject to significant business, economic and competitive uncertainties, including numerous uncontrollable market and event driven situations. There is no guarantee that the information presented in the Models is accurate. Actual results may differ materially from those reflected and contemplated in such hypothetical, forward-looking information. Undue reliance should not be placed on such information and investors should not use the Models is neak investment decisions. Athene has no duty to update the Models in the future.

Certain of the information used in preparing this presentation was obtained from third parties or public sources. No representation or warranty, express or implied, is made or given by or on behalf of Athene or any other person as to the accuracy, completeness or fairness of such information, and no responsibility or liability is accepted for any such information. The contents of any website referenced in this presentation are not incorporated by reference.

This document is not intended to be, nor should it be construed or used as, financial, legal, tax, insurance or investment advice. There can be no assurance that Athene will achieve its objectives. Past performance is not indicative of future success.

All information is as of the dates indicated herein

### **Key Takeaways**



### Apollo and Athene Maintain Separate Capital Structures and Credit Profiles



As of December 31, 2023, unless otherwise noted. Please refer to page 33 of this presentation for the definition of Assets Under Management. 1. Gross regulatory capital includes noncontrolling interests in ACRA. Excluding ACRA noncontrolling interests, regulatory capital was \$21.8 billion as of December 31, 2023. 2. Represents the financial strength ratings of Athene's primary insurance subsidiaries. Financial strength ratings are statements of opinions and not statements of facts or recommendations to purchase, hold or sell securities. They do not address the suitability of securities for investment purposes and should not be relied on as investment advice. 3. Athene's depositary shares in respect of its preferred shares are listed on the NYSE as ATH-PA, ATH-PA, ATH-PC, ATH-PD, and ATH-PE for the series A, B, C, D, and E shares, respectively.

### Athene's Key Subsidiaries are in Iowa, Bermuda, and Delaware



# Bermuda Entities Allow Athene to Raise Third Party Capital Efficiently

- · Sidecar vehicles provide tax-efficient means for third-party foreign capital to invest and support growth
- Athene maintains substantially the same reserve, capital and risk standards as its U.S. subsidiaries
- The Bermuda Monetary Authority (BMA) has made significant regulatory changes over the past several years to reassure constituents across the world that Bermuda has strong governance and rigorous capital requirements



# **Athene Uses Normal-Course Reinsurance to Support Growth**

- In modified ("ModCo") and funds-withheld ("FWH") coinsurance, asset and liability risks are transferred. The reinsurance client
  maintains legal possession of the assets backing the liabilities. This provides additional protection against the credit risk of an
  investment grade reinsurer
  - Regulators and the general public receive full visibility on each individual asset held on the U.S. statutory balance sheet
- Risk that assets may be insufficient to fund liabilities is transferred to the reinsurer, which holds capital against that risk (see slide 23)

Client					surer
		Ceding commission	1		
ModCo /	Assets are held in a	segregated account at the reinsurance client			
FWH Account	Reinsurer assumes	the economic exposure to the assets and main	tains investment control subject	to agreed upon investment guid	lolinos
Account	Nemburer assumes	the economic exposure to the assets and main	tains investment control, subject	to agreed upon investment guit	ichnes
Prior to Reinsura	200		Pro Forma for Reinsurance	0	
FIIOI to Kellisula			FIG FORMATOR REINSURANCE	6	
Reinsurance Clie	nt	Reinsurance Client		Bermuda Reinsure	
Balance Sheet	1.2	Balance Sheet		Balance Sheet	
General Account Assets	~\$10B	General Account Assets	Risk transferred to	General Account Assets	NA
Assets in ModCo / FWH	NA	Assets in ModCo / FWH (~\$10B	reinsurer, which holds	Funds Held at Ceding Companies	~\$10
	~\$1B	Stat Capital & Surplus	capital against risk	Stat Capital & Surplus <sup>2</sup>	(~\$1B
Stat Capital & Surplus					

### **Policyholders Benefit from Combined Strength of All Entities**

- Clients benefit from Athene's aggregate capitalization, including \$19.0 billion<sup>1</sup> of capital in Bermuda
- All reinsurance treaties between affiliates are approved in accordance with relevant regulatory requirements, where applicable
- Regulatory and rating agency capital ratios reflect capital requirements for the asset and liability risks borne under the reinsurance treaty



Note: All metrics as of December 31, 2023 as reported to respective regulatory constituencies. 1. Gross regulatory capital includes noncontrolling interests in ACRA. 2. Intercompany reinsurance from the U.S. to Bermuda is net of reinsurance payables, repo labilities, and derivative collateral and lability which amounts to 522.4 billion of assets in entities of ther than AADE and AAIA and negative 50.3 billion for ModCo/ FWH assets ceded to non-Affiliates. 4. Reported Bermuda Regulatory Assets excluding Funds Held at C eding Companies, which were \$106.3 billion and \$91.6 billion at ARRe and ACRA, respectively. Excludes Bermuda tentifies 'investment in U.S. Insurance subsidiaries. Includes \$6.9 billion at AsRe and ACRA, respectively. Excludes Bermuda tentifies 'investment in U.S. Insurance subsidiaries. Includes \$6.9 billion of capital and surplus at ACRA. 6. Bermuda RBC ratio calculated by applying NAIC RBC factors to the Statutory Financial Statements of AHL's non-U.S. reinsurance subsidiaries, on an aggregate basis with adjustments as described in Athene's Form 10-K for the year ended December 31, 2023.



### Asset Classes and Investment Quality are Consistent Across Geographies

# Athene Has Many Regulatory Constituencies; Iowa is Group Supervisor

Athene Holding Ltd.	NYSE       Big 4 Independent Registered Public Accounting Firms         Listing Exchange (ATH-PA)       Auditor	<ul> <li>U.S. GAAP SEC reporting (e.g. Form 10-K and 10-Q)</li> <li>10-K includes audit by Deloitte</li> <li>Dedicated quarterly financial supplement and fixed income investor presentation posted on <u>investor relations website</u></li> </ul>
U.S. Insurance Subsidiaries	iowa instirance division The IID is group wide supervisor for U.S. and Bermuda entities and for the Apollo/Athene Internationally Active Insurance Group (IAIG) designation <sup>2</sup>	<ul> <li>Regulatory capital ratios</li> <li>Quarterly U.S. statutory financial statements</li> <li>Stress scenarios, including cash flow testing, group capital calculation and liquidity stress testing</li> <li>Key reports on investor relations website, on SNL Financial, and from state regulators</li> </ul>
Bermuda Insurance Subsidiaries	EIMA LEVER ALTONEY The BMA is the subgroup supervisor for Athene's Bermuda reinsurance subsidiaries	<ul> <li>Regulatory capital ratios</li> <li>Annual and quarterly financial information</li> <li>Stress scenarios</li> <li>Key Statutory filing reports on <u>investor relations website</u> and a dedicated <u>website for Athene Life Re</u></li> </ul>
Rated Entities (Incl. Bermuda and U.S. Insurance Companies)	Moody's INVESTORS SERVICE FitchRatings A / A1 / A+ / A+ Rated by AM Best, Moody's, Fitch, S&P1	<ul> <li>Annual and periodic reviews</li> <li>Capital adequacy testing and stress scenarios</li> <li>Reports available from the respective rating agency websites (Moody's, S&amp;P, Fitch and AM Best)</li> </ul>

### Athene is Very Well Capitalized

Summary of fotal capital	ization (\$B)
U.S. Entities Total Adjusted Capital	\$5.8
Bermuda Entities Capital & Surplus	\$19.0
Athene Holding Limited & Other <sup>1</sup>	\$1.3
Gross Regulatory Capital <sup>2,3</sup>	\$26.2
Less: ACRA Noncontrolling Interests	(\$4.4)
Regulatory Capital (excl. ACRA Noncontroll	ing Interests) \$21.8



#### Athene's strong aggregate capitalization benefits all stakeholders through reinsurance

Note: Numbers may not foot due to rounding. All metrics as of December 31, 2023. 1. Adjustment for capital outside of U.S. insurance companies and Bermuda entities, including Athene's \$1.0 billion investment in Athora, which is assumed to also be subject to U.S. capital charges. 2. Gross regulatory capital includes noncontrolling interests in ACRA. Excluding ACRA noncontrolling interests, regulatory capital was \$21.8 billion as of December 31, 2023. 3. Each insurer in the holding company system only conducts business where authorized to do so. Policies and contracts are the sole obligation of the issuing insurance company. 4. The consolidated risk-based capital ratio of Athene's son-U.S. reinsurance and U.S. insurance subsidiaries is calculated by applying NAC risk-based capital factors to the statutory financial statements on an aggregate basis, including interests, inderes Statutory insurance subsidiaries is calculated by applying NAC risk-based capital factors to the statutory financial statements on an aggregate basis, excluding U.S. subsidiaries is calculated by applying NAC risk-based capital factors to the statutory financial statements on an aggregate basis, excluding U.S. subsidiaries is calculated by applying NAC risk-based capital factors to the statutory financial statements on an aggregate basis, excluding U.S. subsidiaries and interests in other non-insurance subsidiary holding companies with an adjustment in Bermuda and non-insurance subsidiaries is calculated by applying NAC risk-based capital factors to the statutory financial statements on an aggregate basis, excluding U.S. subsidiaries and interests in other non-insurance subsidiary holding companies with an adjustment in Bermuda and non-insurance subsidiary holding companies with an adjustment in Bermuda and non-insurance subsidiary holding companies with an adjustment in Bermuda and non-insurance subsidiary holding companies with an adjustment in Bermuda and non-insurance subsidiary holding companies with an adjustment in Bermuda and non-in



# Corporate Structure FAQs

Question	Commentary
1. Why does Athene have reinsurance operations in Bermuda?	<ul> <li>Bermuda provides Athene an efficient means to raise third-party capital. Investing in a Bermuda reinsurance entity provides non-U.S. investors a more tax efficient means to invest capital that supports Athene's policyholders. While Bermuda is enacting a 15% corporate income tax, it remain below the U.S. and there is no second layer of Bermuda tax on distributions to investors. While the U.S. insurance industry has struggled to raise primary equity capital, Athene has raised substantial third-party equity capital through its Bermuda entities.</li> </ul>
	<ul> <li>Following its merger with Apollo, Athene itself is a full U.S. taxpayer: The third-party investors in ACRA are the only beneficiaries of the tax advantages from investing in a Bermuda reinsurer versus a U.S. company.</li> </ul>
	<ul> <li>Not all 'offshore' insurance jurisdictions are equal, and Bermuda is a premier international reinsurance jurisdiction. Athene was founded as a reinsurer and chose to establish itself in Bermuda because of the leading infrastructure, regulatory expertise, and staff talent. The United States National Association of Insurance Commissioners ("NAIC") has approved Bermuda as a Qualified Jurisdiction and most recently a Reciprocal Jurisdiction for reinsurance purposes. European regulators have also approved Bermuda for Solvency II equivalency. Athene maintains substantial presence in Bermuda. Athene has 100 employees in Bermuda, more than any other Bermuda based life insurance entity. Many other large reinsurers, including AIG, AXA XL, Chubb, MassMutual, MetLife, Munich Re, Pacific Life, Prudential and RGA, have substantial operations in Bermuda</li> </ul>
	<ul> <li>Athene runs its Bermuda entities to the same reserving principles as its U.S. insurance subsidiaries. At any given time, Athene manages Bermuda balance sheets to the most binding capital regimes implied by each of Bermuda regulators, U.S. regulators, and Athene's four rating agencies. Athene does not select the domicile in which to hold a particular type of business or asset based on the capital or reserving standards of that jurisdiction.</li> </ul>
	<ul> <li>Athene does not maintain any regulated insurance balance sheets in the Cayman Islands. Athene is committed to doing business in jurisdictions that have established, recognized and credible regulatory regimes in place. A good indicator of that is whether a jurisdiction has been recognized b the U.S. as a reciprocal jurisdiction, is subject to a Covered Agreement, or has been designated as equivalent by the European Union. Bermuda is an example of such a recognized jurisdiction; the Cayman Islands are not. Regulators concerned about regulatory arbitrage should be taking note of companies doing business in jurisdictions that are not recognized.</li> </ul>

Question	Commentary
2. What is the impact to Athene from Bermuda's enactment of the Corporate Income Tax Act 2023?	<ul> <li>On December 27, 2023, Bermuda announced it is enacting a 15% corporate income tax.</li> <li>Because of the new Bermuda Corporate Income Tax Act (CIT), Athene recorded a new net DTA of \$1.8B on a GAAP basis at year-end 2023.</li> <li>Since the merger with Apollo, Athene has been and will continue to be a U.S. corporate taxpayer at prevailing statutory rates (currently 21%).</li> </ul>
	• Athene is well-capitalized and is highly rated (IFRS ratings of A1 by Moody's, A+ by S&P, A+ by Fitch, and A by AM Best) <sup>1</sup> .
	<ul> <li>Athene's Bermuda entities are managed to the same reserving principles as Athene's U.S. entities. Athene's Bermuda balance sheets are managed under the reserving and capital standards implied by each of Bermuda regulators, U.S. regulators, and its four ratings agencies, and Athene is managed to the most binding of those capital regimes at any given time. Athene does not select the domicile in which to hold a particular type of business or business written in a particular market environment based on the capital or reserving standards of that jurisdiction. Athene does not 'shop' between jurisdictions.</li> </ul>
3. How does Athene capitalize its insurance entities?	<ul> <li>Athene manages capital in line with its view of the economic risk in each entity (capital is held by the entity bearing the risk). Athene's Bermuda subsidiaries are managed to substantially the same reserving and capital levels as the U.S. insurance entities that report on a U.S. Risk Based Capital ("RBC") metric. As of December 31, 2023, Athene's Bermudian reinsurance subsidiaries had a combined RBC of 400%, Athene's U.S. subsidiaries had a combined RBC of 392%<sup>2</sup>.</li> </ul>
	<ul> <li>At year end 2023, Athene holds capital in excess of 'AA' levels under the S&amp;P capital model and had \$26.2 billion<sup>3</sup> of regulatory capital including ACRA noncontrolling interests.</li> </ul>
	<ul> <li>At year end 2023, Athene had access to ~\$8.0 billion of deployable capital, including: i) \$2.6 billion<sup>4</sup> of regulatory capital viewed as excess equity capital, ii) \$3.8 billion of untapped leverage capacity<sup>5</sup>, and iii) access to \$1.6 billion of undrawn capital at ACRA, Athene's strategic sidecar structure.</li> </ul>

Note: All metrics as of December 31, 2023 unless otherwise disclosed. 1. Represents the financial strength ratings of Athene's primary insurance subsidiaries. Financial strength ratings are statements of opinions and not statements of facts or recommendations to purchase, hold or sell securities. They do not address the suitability of securities for investment purposes and should not be relied on as investment advice. 2. See siled 11 for the definitions of U.S. RBC, Bermuda RBC and Consolidated RBC. 3. Regulatory capital is also referred to as "statutory capital" in this presentation and is presented here as of December 31, 2023. Statutory capital includes noncontrol for RCA. 4. Excess equive capital capital in capital capital in excess of the capital capital includes noncontrol for sell securities. They do not address that capital capital includes noncontrol for RCA. 4. Excess equive capital capital includes noncontrol for sell securities and capital capital includes noncontrol for RCA. 4. Excess equive capital capital includes capital includes and capital capital includes cap

	Commentary
4. Did Athene Holding Company redomicile in the U.S.?	<ul> <li>Effective December 31, 2023, Athene's parent company, Athene Holding Ltd., redomiciled from Bermuda to the state of Delaware. As a result, Athene Holding Ltd. is a U.S. corporation.</li> <li>Athene Holdco redomiciled to simplify its corporate structure following the merger with Apollo in 2022; the regulated Bermuda insurance entities remain. Athene has been subject to U.S. corporate taxes at a 21% statutory corporate rate since the merger with Apollo.</li> <li>There are no changes to regulatory requirements. Iowa remains group supervisor.</li> <li>The 8-K Filing announcing the redomicile to Delaware can be found here.</li> </ul>
5. Are there capital maintenance obligations to Athene's insurance subsidiaries?	<ul> <li>A capital maintenance agreement requires a parent company to provide capital, or cause capital to be provided, to its insurance subsidiary to the extent the subsidiary's capital falls below an agreed upon amount.</li> <li>We have several capital maintenance agreements in place, including from Athene Holding Ltd. (AHL) (capital provider) to Athene Annuity &amp; Life Assurance Company (our Delaware domiciled insurer) and Athene Annuity and Life Company (AAIA) (our Iowa domiciled insurer) and from AAIA (capital provider) to Athene Annuity &amp; Life Assurance Company (our Delaware domiciled insurer) and Athene Annuity and Life Company (AAIA) (our Iowa domiciled insurer) and from AAIA (capital provider) to Athene Annuity &amp; Life Assurance Company of New York (AANY) (our New York domiciled insurer).</li> <li>Each agreement (i) requires the capital provider to maintain the RBC ratio of the relevant insurer to a certain level and (ii) is perpetual until terminated with the consent of the relevant state insurance regulator (e.g., the New York Department of Financial Services in the case of the AAIA - AANY agreement).</li> <li>Through these capital maintenance agreements, clients benefit from Athene's aggregate capitalization.</li> </ul>

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Commentary
<ul> <li>Intercompany reinsurance is a common practice in the insurance industry. Intercompany reinsurance allows insurance companies to pool risk into and diversify risks within particular entities. It strengthens the creditworthiness of the entire group by making the capital in all entities available to support risks assumed by any one particular entity. It is on this consolidated basis that rating agencies, clients, and shareholders look at Athene's capital levels.</li> </ul>
<ul> <li>When reinsurance clients choose to face Athene's U.S. entities for their reinsurance needs or when those U.S. entities offer policies directly to U.S. consumers, Athene typically utilizes internal reinsurance to transfer the majority of the liabilities to its Bermuda subsidiaries. This allows all policyholders to benefit from Athene's aggregate capitalization, including \$19.0 billion<sup>1</sup> of gross regulatory capital in its Bermuda subsidiaries, and access to third-party capital raised to support its insurance business.</li> </ul>
Like Athene's reinsurance transactions with third parties, Athene's intercompany reinsurance transactions are executed in accordance with     appropriate insurance regulation.
Athene's primary purpose for intercompany reinsurance is to utilize on demand capital from third party investors in their ACRA sidecars
<ul> <li>Under modified and funds-withheld coinsurance agreements, the ceding insurer maintains possession of the assets in a dedicated account in order to provide further protection against the credit risk of a reinsurer. Accordingly, the assets backing the liabilities reinsured to Athene's Bermudian reinsurers remain on the balance sheets of the U.S. reinsurance clients. The risk, and the capital backing that risk, sits with Bermudian reinsurers as documented in the reinsurance treaties.</li> <li>All the intercompany liabilities reinsured to Athene's Bermuda subsidiaries under Athene's structure, like those of its third-party clients, benefit from the substantial \$19.0 billion<sup>1</sup> gross regulatory capital base in the Bermuda entities.</li> </ul>
<ul> <li>As a result, Athene's U.S. statutory financials show ~75%<sup>2</sup> of its assets, but less than 25% of its capital.</li> </ul>

Question	Commentary
8. Would NAIC changes to asset adequacy / cash flow testing on reinsurance impact Athene?	<ul> <li>The analysis is in the early stages and subject to robust deliberation by the NAIC.</li> <li>Athene conducts quarterly cash flow testing on a legal entity basis, including all Bermuda entities, as well as on a consolidated basis.</li> <li>All balance sheets are managed to the most binding capital regimes of US, Bermuda, and the four rating agencies.</li> <li>Similar reserve, capital and risk management practices between the U.S. and Bermuda (Bermuda RBC of 400%<sup>1</sup>; \$1B of reserves in the U.S. = \$1B of reserves in Bermuda)</li> </ul>
9. Where can I find additional disclosure on Athene's Bermuda entities?	<ul> <li>Athene makes financial statements of several of its insurance operating subsidiaries, including its Bermudian reinsurance entity Athene Life Re Ltd. ("Athene Life Re"), available on its website: <a href="https://ir.athene.com/FinancialDocs">https://ir.athene.com/FinancialDocs</a>. The latest key financial disclosures provided to the Bermuda Monetary Authority, are available at the following link.</li> <li>Athene Life Re also has a dedicated website on which it publishes Athene Life Re's annual audited GAAP financials and its Financial Condition Report, a report on the business operations of a Bermuda-based insurance company including its risk management, governance and capital position. A link to Athene Life Re's website is here: <a href="https://www.athenelifere.bm/about/financials/">https://www.athenelifere.bm/about/financials/</a>.</li> </ul>
	<ul> <li>In addition to disclosure under Bermuda regulation, Athene voluntarily discloses the capitalization of its Bermuda entities under the alternative U.S. Risk Based Capital framework. On an annual basis, Athene discloses the RBC of both Bermudian 400%<sup>1</sup> and U.S. 392%<sup>2</sup> reinsurance subsidiaries in its Form 10-K. See a link to the latest Form 10-K at <u>https://ir.athene.com/Docs</u>.</li> </ul>
	<ul> <li>While Athene makes all this disclosure available on an entity level, the company's structure means that stakeholders are supported by the aggregate capital across each of Athene's entities. Athene's consolidated financials provide a combined view across all its entities, and it is on this basis that rating agencies, clients, and shareholders look at Athene's capital levels. Athene's consolidated financials are available here:     <a href="https://ir.athene.com/QuarterlyResults">https://ir.athene.com/QuarterlyResults</a> and <a href="https://ir.athene.com/Docs">https://ir.athene.com/Docs</a>.</li> </ul>

Note: All metrics as of December 31, 2023 unless otherwise disclosed. 1. The risk-based capital ratio of Athene's non-U.S. reinsurance subsidiaries is calculated by applying NAIC risk-based capital factors to the statutory financial statements on an aggregate basis, excluding U.S. subsidiaries and interests in other noninsurance subsidiary holding companies with an adjustment in Bermuda and non-insurance holdings companies to limit RBC concentration charges such that when they are applied to determine target capital, the charges do not exceed 100% of the asset's carrying value. 2. The CAL RBC ratio for AADE, Athene's parent U.S. insurance company.

Question
10. How would Athene's U.S. entities legally ensure support from their Bermuda affiliates?

L. Absent failure to pay by the U.S. reinsurance client. 2. Once a judgement against an Athene Bermuda reinsurer is obtained in a U.S. court, an Athene U.S. insurer would enforce the judgment in Bermuda.

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Question	Commentary
11. Athene pays a dividend to Apollo, can the dividend be adjusted?	<ul> <li>Athene intends to pay regular common stock dividends to its parent company of \$750 million per year, consistent with its business plan.</li> <li>Management, together with Apollo, periodically evaluates Athene's business plan to ensure the amount of the common stock dividend is appropriate given the competing uses for its capital and may adjust this amount depending on the need to fund these competing uses from time to time.</li> </ul>
12. Are there cross- guarantees between the Apollo and Athene debt and preferred stock issuances?	<ul> <li>No, there are no such cross-guarantees between the Apollo credit group, comprised of Apollo Global Management (Holding Company) and Apollo Asset Management, and Athene Holding Ltd.</li> </ul>
13. Will Apollo support Athene with capital if it is needed to support policyholders?	<ul> <li>Athene Holding Ltd. and Apollo Asset Management maintain separate and distinct credit profiles and capital structures.</li> <li>While there are no such guarantees of support, Athene is a subsidiary of, and consolidated within, Apollo Global Management. Both entities, including Athene's policyholders, collectively benefit from the strength of the fully consolidated business.</li> </ul>

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Question	Commentary
14. Who is Athene's regulator?	• The Iowa Insurance Division (IID) is Athene's group supervisor. Each insurance entity also has a local regulator. Athene's insurance regulators include Iowa, Bermuda, Delaware, and New York.
15. What is an IAIG,	<ul> <li>An Internationally Active Insurance Group (IAIG) is an insurance group which, based on the group's size and amount or degree of international activity, has been deemed by the group's group wide supervisor in its discretion to be an "internationally active insurance group." The definition of an IAIG and what that designation means for a group is based on the International Association of Insurance Supervisors' (IAIS) Common Framework for Supervision of Internationally Active Insurance Groups, as implemented in a particular jurisdiction.</li> <li>The IID identified AGM as meeting the criteria as an IAIG and further identified Athene as the Head of the IAIG in February 2024.</li> </ul>
and what does this designation mean for Athene?	<ul> <li>As head of the IAIG, Athene is expected to ultimately be subject to the relevant group capital calculation, known as the Aggregation Method, that will apply to U.S. headquartered IAIGs once adopted by U.S. regulators. The Aggregation Method is anticipated to be adopted in 2025 and is not expected to have a material impact on Athene's capital requirements.</li> </ul>
	<ul> <li>As an IAIG, Apollo joins approximately 50 IAIGs from more than 15 jurisdictions in shaping the regulatory future of the industry. Apollo will work alongside well-known and well-established organizations such as Allianz, Berkshire Hathaway, Chubb, MetLife, and Prudential.</li> </ul>

Question	C	ommentary
16. What are the major differences between Regulatory Capital (STAT) and GAAP Adjusted AHL Common Stockholder's Equity?		al and GAAP Adjusted AHL Common Stockholders Equity, at year-end 2023: 2023 \$20.4 <sup>1</sup> 4.0 2.8 (5.4) \$21.8
		fer acquisition costs or create intangible goodwill from acquisitions. For son inflating GAAP Stockholders Equity relative to 'hard' regulatory capital.

L includes \$4.1 billion of Goodwill from the APO merger. 2. GAAP vs. Regulatory accounting differences driven by GAAP vs. STAT Reserves, GAAP vs STAT Investments, DAC/VOBA, Taxes and other accounting methodology differences

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# Appendix

# How Athene Manages ModCo Reinsurance Relationships Illustrative example of Reinsurance Fund Flows (80% 'Modco')

Prior to Reinsuranc	e (\$M)			F	Pro Forma for Reinsurance	e (\$M)			
Reinsurance Cedent Balance Sheet		Cedent Balance Sheet		+	Reinsurer Balance Sheet	= Total System Balance Sheet			
General Account Assets	\$1,090			General Account Assets	\$72	Net Assets	¢1.000		
Assets in ModCo	NA				Funds Held at Ceding Companies	\$800	Net Assets	\$1,090	
General Account Liabilities \$1,000		General Account Liabilities	\$1,000	ModCo Liability		\$800	Net Reserves	\$1,000	
STAT Capital & Surplus \$90		STAT Capital & Surplus	\$18		STAT Capital & Surplus	\$72m	STAT Capital & Surplus	\$90	

Income S	tatement		Income Sta	Income Statement				
	Scenario 1 (Gain)	Scenario 2 (Loss)		Scenario 1 (Gain)	Scenario 2 (Loss)		Scenario 1 (Gain)	Scenario 2 (Loss)
nvestment Income	\$65	\$65	Investment Income	\$65	\$65	Investment Income	-	-
Credit Loss	-	(\$20)	Credit Loss	-	(\$20)	Credit loss	-	
Net Benefits Paid <sup>1</sup>	(\$55)	(\$55)	Net Benefits Paid <sup>1</sup>	(\$55)	(\$55)	Net Benefits Paid <sup>1</sup>	-	-
Reinsurance Settlements	5 -	-	Reinsurance Settlements	(\$8)	\$8	Reinsurance Settlements	\$8	(\$8)
Net Income	\$10	(\$10)	Net Income	\$2	(\$2)	Net Income	\$8	(\$8)
Scenario 1 illustrates a pro Scenario 2 illustrates a pe arios are shown on a pre-tax basis. 1. Incl	riod where there		w	here 80% re	insurance is in p	place, 80% of profits or losses ar	e recognized	by the reinsu

# **Regulatory Financials of Key Entities**

Pro forma for risk transferred by intercompany reinsurance

• On the following pages, screenshots are provided of the location of several key inputs (items #1 thru 4) within public filings:

(\$ in billions)	U.S. Insurance Entities <sup>1,2</sup>				Bermuda Insurance Entities							Total, Net
	AADE (Delaware)	AAIA (lowa)	Adj. <sup>3</sup>	Total U.S.	AARe Bermuda & Subsidiaries <sup>4</sup>	ACRA	Adj. <sup>3</sup>	Total Bermuda	AHL & Other⁵	Total	Adj. ACRA Minority	of ACRA Minority
Regulatory Assets (as Reported, ex. Funds Held at Ceding Companies) <sup>6</sup>	\$36.6	\$202.0	\$0.7	\$239.3	\$24.1	\$8.7	\$0.0	\$32.8	\$1.3	\$273.4	(\$5.4)	\$268.
Intercompany Reinsurance <sup>6</sup>	(26.4)	(164.8)	(1.0)	(192.2)	100.6	66.6	-	167.3	-	(24.9)	(41.3)	(66.
Reinsurance with Non-Affiliates	1000		(0.3)	(0.3)	5.6	25.0	0.53	30.6		30.3	(15.7)	14
Pro Forma Regulatory Assets	\$10.2	\$37.1	(\$0.5)	\$46.8	\$130.3	\$100.3	\$0.0	\$230.6	\$1.3	\$278.8	(\$62.4)	\$216.
Memo: % of Total				17%				83%	0%	100%		
Regulatory Reserves (as Reported, ex. Funds Held Under Reinsurance Contracts) <sup>6</sup>	\$25.5	\$115.3	\$3.2	\$144.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$144.0	\$0.0	\$144
Intercompany Reinsurance (as reported) <sup>7</sup>	(19.2)	(141.5)	(0.9)	(161.5)	99.4	66.3	12	165.7	С. (	4.2	(41.1)	(36
Separate Account Reserves		53.9	1.6	55.5	170	-	1.7	-		3.73	1	
Reinsurance with Non-Affiliates (as reported)	12	2	12	<u> </u>	18.0	24.9	3243	42.9	-	98.4	(15.7)	8
Pro Forma Regulatory Reserves	\$6.4	\$27.8	\$3.8	\$38.0	\$117.3	\$91.2	\$0.1	\$208.6	\$0.0	\$246.6	(\$56.8)	\$189.
Pro Forma Other Liabilities	0.7	6.5	(1.5)	5.7	0.9	2.1		3.0	-	8.7	(1.3)	
Pro Forma Regulatory Liabilities	\$7.0	\$34.3	\$2.3	\$43.6	\$118.3	\$93.3	\$0.1	\$211.6	\$0.0	\$255.3	(\$58.1)	\$197.
Merno: % of Total	3%	13%	1%	17%	46%	37%		83%		100%		
Capital & Surplus (as reported)	\$3.1	\$2.9	(\$2.9)	\$3.1	\$11.9	\$6.9	\$0.2	\$19.0	\$1.3	\$23.4	(\$4.4)	\$19
Adjustments to get to Total Adjusted Capital <sup>8</sup>	2.6	2.7	(2.7)	2.6	5 <b>7</b> 9		37	-	-	2.6		
Regulatory Capital	\$5.8	\$5.5	(\$5.5)	\$5.8	\$11.9	\$6.9	\$0.2	\$19.0	\$1.3	\$26.2	(\$4.4)	\$21.
Memo: % of Total				22%	C			73%	5%	100%		
Merno: U.S. Risk Based Capital (as reported) 9	392%	386%		392%	400%							
Memo: Bermuda Capital Solvency Requirement (as reported) 9				$\sim$	285%							

Note: Variances will arise from prescribed accounting basis treating between U.S. and Bermuda. % 1. Includes pledged assets of \$12.3 billion, \$31.5 billion and \$5.8 million in aggregate, for AADE, AAIA and the other U.S. insurers listed in foothote 1 respectively. 2. Each insurer in the holding company system only conducts business where authorized to do so. Policies and contracts are the sole obligation of the issuing insurance company. 3. Adjustment for other insurance entities (AANY, ALICHY, STAF AHelV in aggregate) and intercompany reporting. 4. "AHI, Bermuda and Subidiaries" includes Athene LIB Re, Athene Annualy Re, and Athene Annualy Re, and Athene LIB Re, Athene Annualy Re, and Athene Annual Rod Athene Annual Rod Athene Annualy Reserved Re

# **U.S. Statutory Filings – Where to Find Total Assets**

AADE 2023 Insurance Statutory Filings \$36.6 billion of stat assets at Athene Annuity & Life Total assets excluding Separate Accounts, Segregated Accounts and Protected Cell Accounts (Lines 12 to 25) 26. 36,713,643,045 108,783,790 Assurance Company ("AADE") as of 12/31/2023 36,604,859,255 27. From Separate Accounts, Segregated Accounts and Protected Cell Accounts 15,075,108 15 075 108 36,728,718,152 108,783,790 36,619,934,363 28. Total (Lines 26 and 27) Link: 4Q'23 U.S. Regulatory Filings AAIA 2023 Insurance Statutory Filings \$202.0 billion of stat assets at Athene Annuity and Total assets excluding Separate Accounts, Segregated Accounts and Protected Cell Accounts (Lines 12 to 25) 150,771,499,090 464,215,392 150,307,283,698 Life Company ("AAIA") as of 12/31/2023 27. From Separate Accounts, Segregated Accounts and Protected Cell Accounts 51,673,167,019 51 673 167 019 28. Total (Lines 26 and 27) 202,444,666,109 464,215,392 201,980,450,717 Link: 4Q'23 U.S. Regulatory Filings

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Total regulatory assets are reported on the key statutory financial pages

### U.S. Statutory Filings – Where to Find ModCo Reserves

2 AADE Modified Coinsurance Reserves (4Q'23)

Reserves ceded to affiliates are disclosed annually in Schedule S Part 3

**\$19.2 billion** ModCo general account reserves ceded to Bermuda affiliates at 12/31/2023



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# U.S. Statutory Filings – Where to Find ModCo Reserves

2 AAIA Modified Coinsurance Reserves (4Q'23)

Reserves ceded to affiliates are disclosed annually in Schedule S Part 3



# U.S. Statutory Filings – Where to Find Capital and Surplus

3 Standalone U.S. Entity Disclosure (4Q'23)

- U.S. insurances companies disclose Capital and Surplus quarterly in statutory filings
- Athene's Delaware-domiciled insurance Company "AADE" includes all its U.S. insurance subsidiaries' capital and surplus

	AADE 2023 Annual Insurance Statutory Filings				
	ANNUAL STATEMENT FOR THE YEAR 2023 OF THE Athene Annuity & Li	fe Assurance Con	ipany		
	LIABILITIES, SURPLUS AND OTHER F	UNDS			
37.		3,141,130,874	2,295,885,358	-	\$3.1 billion of Capital and Surplus Athene Annuity & Life Assurance
38.	Totals of Lines 29, 30 and 37 (Page 4, Line 55)	3,143,630,874	2,298,385,358		Company ("AADE") as of 12/31/202
					COMPANY ( AADE ) as 01 12/31/20.
39.	Totals of Lines 28 and 38 (Page 2, Line 28, Col. 3) AAIA 2023 Annual Insurance Statutory Filings	36,619,934,363	38,446,010,201		
39.			38,446,010,201	I	
39.	AAIA 2023 Annual Insurance Statutory Filings	Life Company	38,446,010,201		<ul><li>\$2.9 billion of Capital and Surplus a</li></ul>
	AAIA 2023 Annual Insurance Statutory Filings ANNUAL STATEMENT FOR THE YEAR 2023 OF THE Athene Annuity and LIABILITIES, SURPLUS AND OTHER FUI Surplus (Total Lines 31+32+33+34+35-36) (including \$	Life Company	38,446,010,201 2,057,201,365		<b>\$2.9 billion</b> of Capital and Surplus a Athene Annuity and Life Company
	AAIA 2023 Annual Insurance Statutory Filings ANNUAL STATEMENT FOR THE YEAR 2023 OF THE Athene Annuity and LIABILITIES, SURPLUS AND OTHER FUI	Life Company			<b>\$2.9 billion</b> of Capital and Surplus a

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# Bermuda Statutory Filings – Capital & Surplus

3 Athene Life Re Capital & Surplus (4Q'23)

Athene Life Re's capital & surplus is reported to the Bermuda Monetary Authority, and posted on Athene's website



# U.S. Statutory Filings – Where to Find Capital and Surplus

3 Standalone U.S. Entity Disclosure (4Q'23)

- U.S. insurances companies disclose Total Adjusted Capital ("TAC") annually in statutory filings
- Athene's Delaware-domiciled insurance Company "AADE" includes all its U.S. insurance subsidiaries' adjusted capital

AADE 2023 YE A	nnual Insurance	Statutory	Filings
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ANNUAL STATEMENT FOR THE YEAR 2023 OF THE Athene Annuity & Life Assurance Company

### **FIVE-YEAR HISTORICAL DATA**

Show amounts in whole dollars only, no cents; show percentages to one decimal place, i.e. 17.6.

124		\$000 omitted for a	imounts of life insu	irance		1	
		1	2	3	4	5	
		2023	2022	2021	2020	2019	-
1	Risk-Based Capital Analysis	and the second second second second					
30.	Total adjusted capital		4.095 395 017	3,003,399,449			
31.	Authorized control level risk - based capital				319,666,149	279,924,417	

AAIA 2023 YE Annual Insurance Statutory Filings

ANNUAL STATEMENT FOR THE YEAR 2023 OF THE Athene Annuity and Life Company

#### FIVE-YEAR HISTORICAL DATA

Show amounts in whole dollars only, no cents; show percentages to one decimal place, i.e. 17.6.

		sooo omitted for a	mounts of life inst	Irance			
		1	2	3	4	5	
		2023	2022	2021	2020	2019	
	Risk-Based Capital Analysis				12.2456.00	1282532	-
30.	Total adjusted capital		3.846.996.051	2 610 206 407			
31.	Authorized control level risk - based capital				274,362,241	236,448,468	

**\$5.8 billion** of TAC at Athene Annuity & Life Assurance Company ("AADE") as of 12/31/2023

Risk Based Capital, as reported to regulators, is also available by dividing TAC by twice the Authorized control level risk-based capital (AADE 4Q 2023 RBC of 392%)

**\$5.5 billion** of TAC at Athene Annuity and Life Company ("AAIA") as of 12/31/2023

Risk Based Capital, as reported to regulators, is also available by dividing TAC by twice the Authorized control level risk-based capital (AAIA 4Q 2023 RBC of 386%)

Note: U.S. Insurance statutory filings, available from SNL Financial and the state insurance regulato

### **Risk Based Capital Ratio Disclosure Included in SEC Filings**

Annual Disclosure of RBC Ratios (2023)

Athene discloses the Risk Based Capital ("RBC") of both its U.S. and Bermuda entities annually in its 10-K<sup>1</sup>

#### Excerpt from ATH 2023 10-K

#### Capital

4

We believe we have a strong capital position and are well positioned to meet policyholder and other obligations. We measure capital sufficiency using an internal capital model which reflects management's view on the various risks inherent to our business, the amount of capital required to support our core operating strategies and the amount of capital necessary to maintain our current ratings in a recessionary environment. The amount of capital required to support our core operating strategies is determined based upon internal modeling and analysis of economic risk, as well as inputs from rating agency capital models and consideration of both NAIC RBC and Bermuda capital requirements. Capital in excess of this required amount is considered excess equity capital, which is available to deploy.

As of December 31\_2023 and 2022, our US insurance companies' TAC, as defined by the NAIC, was \$5.8 billion and \$4.1 billion, respectively, and our US RBC ratio was 392% [and 387%, respectively. Each US domestic insurance subsidiary's state of domicile imposes minimum RBC requirements that were developed by the NAIC. The formulas for determining the amount of RBC specify various weighting factors that are applied to financial balances or various levels of activity based on the perceived degree of risk. Regulatory compliance is determined by a ratio of TAC to its ACL. Our TAC was significantly in excess of all regulatory standards as of December 31, 2023 and 2022, respectively.

#### Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

Bermuda statutory capital and surplus for our Bermuda insurance companies in aggregate was \$14.6 billion and \$14.8 billion as of December 31, 2023 and 2022, respectively. Our Bermuda insurance companies adhere to BMA regulatory capital requirements to maintain statutory capital and surplus to meet the MMS and maintain minimum EBS capital and surplus to meet the ECR. Under the EBS framework, assets are recorded at market value and insurance reserves are determined by reference to nine prescribed scenarios, with the scenario resulting in the highest reserve balance being ultimately required to be selected. For the Bermuda group, which includes the capital and surplus of AARe radial of 291% and 278% as of December 31, 2023 and 2022, respectively. An insurer must have a BSCR ratio of 100% or greater to be considered solvent by the BMA. As of December 31, 2023 and 2022, our Bermuda BErmuda insurance scenaria statements and the appropriate capital and surplus soft our non-US reinsurance substates in adjustments made by management as described in the glossary. The statutory capital and surplus are used to find the enactment of the Bermuda insurance substations are subtatively in the scale statutory basis as a result of the enactment of the Bermuda insurance substations and a COT and Secters to the sected in the glossary. The statutory basis as a result of the enactment of the Bermuda CIT. We are currently assessing deferred taxes that may be recorded on a statutory basis as a result of the Bermuda CIT, which could have a positive impact on the statutory capital and surplus of our Bermuda insurance companies.

Link: 2023 Athene 10-K. 1. Bermuda RBC ratio calculated by applying NAIC RBC factors to the Statutory Financial Statements of AHL's non-U.S. reinsurance subsidiaries, on an aggregate basis with adjustments as described in Athene's Form 10-K for the year ended December 31, 2023

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# Athene Discloses Every Individual Asset Backing a Pension Group Annuity in a Dedicated U.S. Regulatory Filing

• Includes every asset, even if it backed by the substantial Athene capital in Bermuda via reinsurance (HERE)

ANNUAL STATEMENT FOR THE YEAR 2023 OF THE SEPARATE ACCOUNTS OF THE Athene Annuity and Life Company SCHEDULE D - PART 1

					ng-Term BONDS Ow									
1	2	Codes	6 7	Fair Value	10	11 Char	ge in Book/Adjusted Car	ying Value		2.5	nterest	/	Da	ates
		3 4 5 F 0 r C e	5 NAIC Desig- nation, NAIC Desig- nation Modifier and SVO	8 9 Rate Used to		Book/ Unrealize	13 14 Curren Year's Than- d Year's Than-	15 Total Foreign Exchange Change in Book/	16	17 18	19 Admitted	20	21	22 Stated
CUSIP	Description		Admini- nd strative Actual ar Symbol Cost	Obtain Fair Fair Value Value	Par C	Adjusted Valuation Carrying Increase Value (Decrease	/ tization)/ Impairm	ent Carrying	Rate R	fective Rate When of Paid	Amount Due and Accrued	Amount Received During Year	Acquired	Contractual Maturity Date

### **Non-GAAP Measures & Definitions**

#### Assets Under Management

"Assets Under Management", or "AUM", refers to the assets of the funds, partnerships and accounts to which Apollo provides investment management, advisory, or certain other investment-related services, including, without limitation, capital that such funds, partnerships and accounts have the right to call from investors pursuant to capital commitments. AUM equals the sum of:
1. the ret asset value ("NAV"), plus used or available leverage and/or capital complexit pursuant to capital commitments, of the yield and certain hybrid funds, partnerships and accounts for which we provide investment management.

- the net asset value ("NAV"), plus used or available leverage and/or capital commitments, or gross assets plus capital commitments, or the yield and certain hybrid funds, partnerships and accounts for which we provide investment managemen or advisory services, other than certain collateralized loan obligations ("CLOS"), collateralized debt obligations ("CDOS"), and certain perpetual capital vehicles, which have a fee-generating basis other than the mark-to-market value of the underlying assets; for certain perpetual capital vehicles in yield, gross asset value plus available financing capacity;
- 2. the fair value of the investments of equity and certain hybrid funds, partnerships and accounts Apollo manages or advise, plus the capital that such funds, partnerships and accounts are entitled to call from investors pursuant to capital commitments, plus portfolio level financings;
- 3. the gross asset value associated with the reinsurance investments of the portfolio company assets Apollo manages or advises; and
- 4. the fair value of any other assets that Apollo manages or advises for the funds, partnerships and accounts to which Apollo provides investment management, advisory, or certain other investment-related services, plus unused credit facilities, including capital commitments to such funds, partnerships and accounts to which Apollo provides investment there investment plus any other capital commitments to such funds, partnerships and accounts or advisory. In the conditions before investment plus any other capital commitments to such funds, partnerships and accounts available for investment that are not otherwise included in the clauses above. Apollo's AUM measure includes Assets Under Management for which Apollo charges either nominal or zero fees.

Apollo's AUM measure also includes assets for which Apollo does not have investment discretion, including certain assets for which Apollo earns only investment-related service fees, rather than management or advisory fees. Apollo's definition of AUM is not based on any definition of Assets Under Management contained in its governing documents or in any Apollo Fund management agreements. Apollo considers multiple factors for determining what should be included in its definition of AUM. Such factors include but are not limited to (1) Apollo's ability to influence the investment decisions for existing and available assets; (2) Apollo's ability to generate income from the underlying assets in its funds; and (3) the AUM measures that Apollo uses internally or believe are used by other investment managers. Given the differences in the investment trategies and structures among other alternative investment managers, Apollo's calculation of AUM may differ from the calculations employed by other investment managers. Apollo's calculation also differs from the distributes of the directive comparable to similar measures presented by other investment managers. Apollo's calculation also differs from the manner in which its affiliates registered with the SEC report "Regulatory Assets Under Management" on Form ADV and Form PF in various ways.

Apollo uses AUM as a performance measurement of its investment activities, as well as to monitor fund size in relation to professional resource and infrastructure needs.